

## GERMAN-SEMINARS FOR MANAGERS & POLITICIANS

### STUDY GERMAN WHERE THE LANGUAGE IS CULTURE- IN SALZBURG OR ITS COUNTRYSIDE

Learn German in a country that is well-known for its writers, such as Stefan Zweig, Thomas Bernhard or Peter Handke. Learn here where the foreign language you learn is our mother-tongue: **Learn German in Salzburg** – this is the easiest way to learn and improve a language.

These seminars were designed for professionals, already having a good knowledge of German as a foreign language. The seminar's objective is to improve the participant's ability to represent their company or governmental office professionally when conversing and negotiating with clients or guests.

#### “Presentation and Negotiation” for managers of international companies or governmental offices

**Contents:**

- o how to run a dialog
- o how to actively participate in conferences
- o how to run negotiations over the telephone
- o how to organize a presentation
- o how to present graphics and figures
- o how to counter objections

#### SEMINAR IN SMALL GROUPS (4 - 6 participants)

**A) Dates for the seminars** 30 Jan. to 3 Feb. 2012 (Mozart-Festival)  
or  
**in Salzburg city:** 3 Dec. to 7 Dec. 2012 (Christmas Singing/Markets)

**Intensity / Fees:** 30 lessons / EUR 720,- per person

**B) Dates for the seminars** 27 Feb. to 2 March 2012  
(Season for e.g.: skiing, horse sleigh-riding)

**in Gastein** 8 to 12 Oct. 2012  
(Season for e.g.: golf, mountain-biking)

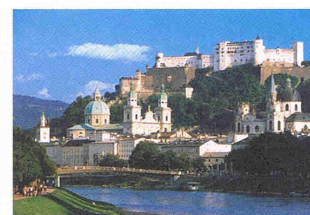
**Intensity / Fees:** 30 lessons / EUR 1.060,- per person

**Prices for A & B include:** oral and/or written assessment test, inlingua-seminar-materials, registration fees, one evening program (3 lesson hours), exempt from VAT

**C) One-to-One seminars:** prices & dates on request  
**in Salzburg or Gastein**

(1 EUR~ US\$ 1.4 / JPY 113 / CZK 24 / RUB 39,8 / KRW 1518 / BRL 2,2 / GBP 0,9 / CHF 1,09)

**Extra, e.g.:** \*\*\* to \*\*\*\* Hotel, meals, transfer, excursions, insurances, tickets for the festivals, sports activities (skiing, golf, paragliding, rafting, sailing)



city of Salzburg



inlingua at Universitätsplatz 17



inlingua reception



mini group courses



located in the historical heart of Salzburg

INLINGUA SPRACHSCHULE  
UNIVERSITÄTSPLATZ 17 / EINGANG:  
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Kursy-Językowe.pl

Niezależna Najczęściej  
Odwiedzana Strona Interne-  
towa Podjęta Rezerwacja  
Kursów Językowych

Zarezerwuj kurs w Inlingua Salzburg, Salzburg za najni?sz? cen? na ?wiecie.  
i przeczytaj opinie o szkole Inlingua Salzburg, Salzburg przes?ane przez by?ych uczestników na  
<http://www.languagecourse.net/kursy-jezykowe/szkola-inlingua-salzburg-pl.php3>

Nasi eksperci od podró?y j?zykowych z przyjemno?ci? odpowiesz? na wszelkie pytania.

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